Work Student Sales Associate utility scale energy storage UK

JOB DESCRIPTION:

Trina Solar is an internationally recognized solar energy company. Our growing global presence includes regional headquarters in US, Japan, Switzerland and China with offices in Madrid, Munich, Milan, the UK, San Jose, Seoul, Tokyo and Shanghai, to provide our customers with timely, reliable service.

As Trina Solar continues to expand its capacity, Trina Storage is looking for talent who is passionate about energy storage. From research and development to sales and marketing to manufacturing and operations, Trina Storage looks for people who thrive in exciting, challenging and dynamic work environments to become a part of our dedicated team of professionals and contribute daily to bringing clean, reliable and cost effective solar energy and storage solutions to customers around the globe.

Join us and our mission to promote and develop solar energy as a source of clean, renewable energy for all. We are currently looking for a

Main Responsibilities

- Reviewing changes quarterly to the Solar Media new projects database for new and updated opportunities.
- Identifying and tracking component item price changes in open opportunities to highlight margin gain/loss on indicative proposals.
- Managing CRM system to review and update contacts at each account with the relevant Sales Manager.
- Supporting Marketing and Product teams on sales event planning.
- Acting a secretary for weekly sales team call, updating meeting OneDrive page with actions.

Requirements

- Study in engineering or similar
- As working student for full time internship or approx. 20 hours / week (preferably for a longer period of time).
- Already have experience in other working student jobs
- Willing to take over responsibility for work packages
- Result-oriented, structured, and able to set priorities
- Have analytical skills and the ability to consolidate information meaningfully

Languages
- Fluent in English, additional language is a plus